

banzai

Banzai Signs 169 Customers in May

June 6, 2024

Marketing technology company continues organic growth momentum with customer wins

SEATTLE, June 06, 2024 (GLOBE NEWSWIRE) -- [Banzai International, Inc.](#) (NASDAQ: BNZI) ("Banzai" or the "Company"), a leading marketing technology company that provides essential marketing and sales solutions, today announces the addition of 110 new and 59 reactivating customers during May 2024, bringing the total year-to-date sign-ups to 979.

Customers added during May include [Nextiva](#), a leading AI-powered customer experience platform for businesses of all sizes; [VIB](#), a B2B lead generation company; [Polar](#), a leader in personal guidance for fitness, sport, and health; [Optimal Strategix Group](#), a customer-centric global technology and analytics provider; [Brightly Works](#), a trusted strategic digital solutions partner; [Orbia](#), a company with a collective focus on expanding access to health and well-being; and [The Adecco Group](#), a leading talent company.

"We continue to see customer momentum build as we move through Q2, including adding several new large accounts and key renewals in May," said Joe Davy, CEO and Founder of Banzai. "We've added nearly 1,000 logos this year so far and we look forward to providing our new and current customers with powerful solutions to engage their customers and grow their organizations."

About Banzai

Banzai is a marketing technology company that provides essential marketing and sales solutions for businesses of all sizes. On a mission to help their customers achieve their mission, Banzai enables companies of all sizes to target, engage, and measure both new and existing customers more effectively. Banzai customers include Square, Hewlett Packard Enterprise, Thermo Fisher Scientific, Thinkific, Doodle and ActiveCampaign, among thousands of others. Learn more at www.banzai.io. For investors, please visit <https://ir.banzai.io/>.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often use words such as "believe," "may," "will," "estimate," "target," "continue," "anticipate," "intend," "expect," "should," "would," "propose," "plan," "project," "forecast," "predict," "potential," "seek," "future," "outlook," and similar variations and expressions. Forward-looking statements are those that do not relate strictly to historical or current facts. Examples of forward-looking statements may include, among others, statements regarding Banzai International, Inc.'s (the "Company's"): future financial, business and operating performance and goals; annualized recurring revenue and customer retention; ongoing, future or ability to maintain or improve its financial position, cash flows, and liquidity and its expected financial needs; potential financing and ability to obtain financing; acquisition strategy and proposed acquisitions and, if completed, their potential success and financial contributions; strategy and strategic goals, including being able to capitalize on opportunities; expectations relating to the Company's industry, outlook and market trends; total addressable market and serviceable addressable market and related projections; plans, strategies and expectations for retaining existing or acquiring new customers, increasing revenue and executing growth initiatives; and product areas of focus and additional products that may be sold in the future. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Forward-looking statements are not guarantees of future performance, and our actual results of operations, financial condition and liquidity and development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements. Therefore, investors should not rely on any of these forward-looking statements. Factors that may cause actual results to differ materially include changes in the markets in which the Company operates, customer demand, the financial markets, economic, business and regulatory and other factors, such as the Company's ability to execute on its strategy. More detailed information about risk factors can be found in the Company's Annual Report on Form 10-K and the Company's Quarterly Reports on Form 10-Q under the heading "Risk Factors," and in other reports filed by the Company, including reports on Form 8-K. The Company does not undertake any duty to update forward-looking statements after the date of this press release.

Contacts:

Investors

Mark Musburger
CFO, Banzai
mark.musburger@banzai.io

Media

Rachel Meyrowitz
Director, Marketing, Banzai
rachel.meyrowitz@banzai.io