# banzai

# Banzai Board of Directors Approves Purchase of Bitcoin as Treasury Reserve Asset

## November 26, 2024

SEATTLE, Nov. 26, 2024 (GLOBE NEWSWIRE) -- <u>Banzai International. Inc.</u> (NASDAQ: BNZI) ("Banzai" or the "Company"), a leading marketing technology company that provides essential marketing and sales solutions, today announced that its Board of Directors has approved the purchase of Bitcoin as a treasury reserve asset.

The Company's Board of Directors has authorized Banzai to use company funds to purchase and hold an amount of Bitcoin comprising up to 10% of the Company's corporate treasury account for the purpose of diversifying its financial holdings and hedging against inflation.

"With our strong balance sheet and ending Q3 2024 cash of \$4.3 million at an all-time high, we believe Bitcoin will diversify our treasury holdings and position us to benefit from Bitcoin's prospective long-term value," said Joe Davy, Founder and CEO of Banzai. "With growing support and increased institutional adoption, Bitcoin is rapidly becoming a primary asset class. This diversification strategy aligns with other recent improvements to our balance sheet and cost structure to set us up for sustainable profitability in the future and will not impact our growth plans. We will continue to focus on growth through re-engineering and expanded sales efforts for our expanding product line. We believe Bitcoin will be an additional tool in our financial management toolkit and help to deliver long-term value for our shareholders."

### About Banzai

Banzai is a marketing technology company that provides AI-enabled marketing and sales solutions for businesses of all sizes. On a mission to help their customers grow, Banzai enables companies of all sizes to target, engage, and measure both new and existing customers more effectively. Banzai customers include Cisco, New York Life, Hewlett Packard Enterprise, Thermo Fisher Scientific, Thinkific, Doodle and ActiveCampaign, among thousands of others. Learn more at <u>www.banzai.io</u>. For investors, please visit <u>https://ir.banzai.io</u>.

### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often use words such as "believe," "may," "will," "estimate," "target," "continue," "anticipate," "intend," "expect," "should," "would," "propose," "plan," "project," "forecast," "predict," "potential," "seek," "future," "outlook," and similar variations and expressions. Forward-looking statements are those that do not relate strictly to historical or current facts. Examples of forward-looking statements may include, among others, statements regarding Banzai International, Inc.'s (the "Company's"): future financial, business and operating performance and goals; annualized recurring revenue and customer retention; ongoing, future or ability to maintain or improve its financial position, cash flows, and liquidity and its expected financial needs; potential financing and ability to obtain financing; acquisition strategy and proposed acquisitions and, if completed, their potential success and financial contributions; strategy and strategic goals, including being able to capitalize on opportunities; expectations relating to the Company's industry, outlook and market trends; total addressable market and serviceable addressable market and related projections; plans, strategies and expectations for retaining existing or acquiring new customers, increasing revenue and executing growth initiatives; and product areas of focus and additional products that may be sold in the future. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Forward-looking statements are not guarantees of future performance, and our actual results of operations, financial condition and liquidity and development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements. Therefore, investors should not rely on any of these forwardlooking statements. Factors that may cause actual results to differ materially include changes in the markets in which the Company operates, customer demand, the financial markets, economic, business and regulatory and other factors, such as the Company's ability to execute on its strategy. More detailed information about risk factors can be found in the Company's Annual Report on Form 10-K and the Company's Quarterly Reports on Form 10-Q under the heading "Risk Factors," and in other reports filed by the Company, including reports on Form 8-K. The Company does not undertake any duty to update forward-looking statements after the date of this press release.

### **Investor Relations**

Chris Tyson Executive Vice President MZ Group - MZ North America 949-491-8235 BNZI@mzgroup.us www.mzgroup.us

Media Rachel Meyrowitz Director, Demand Generation, Banzai media@banzai.io



Source: Banzai International, Inc.